

## Programme of the conference

*Accommodation* : Hotel Vila Galé Estoril & Hotel Inglaterra  
*Conference Center*: Centro de Congressos Estoril  
*Screenings*: Casino Estoril & Centro de Congressos Estoril

### November, Friday 12th

**2:45-3pm: Official Opening - Régine Vial & Antonio Medici & Paulo Branco**

**3:00-5:00pm: Coproduction Workshop**

**Moderation** : Pascal Guerrin - Backup Films (France)  
Alexandre Mallet-Guy - Memento Film Distribution (France)  
Massimo Brioschi - Mikado (Italy)

**5:15-6:45pm: New tools for distributors**

**Moderation** : Jean-Paul Commin - Consultant (France)  
Barbara Tonelli - Touscoprod (France) & Etienne Ollagnier - Jour2Fête (France)  
Alessandro Raja & Mathilde Henrot - Festival Scope (France)  
Gergo Csikos - Cinefil Co (Hungary)  
Peter Buckingham - UK Film Council (UK)

**9pm: *Opening Dinner at the Living Room Restaurant (see map p.46)***

### November, Saturday 13th

**9:30-10:30am: Case Study : Illegal by Olivier Masset-Depasse**

**Moderation** : Jean-Paul Commin - Consultant (France)  
Henk Cluytens - O'Brother (Belgium)  
Carolyn Occelli - Haut et Court (France)  
Laurent Dutoit - Agora (Switzerland)  
Marieke Jonker - Amstelfilm (Netherlands)

**10.30-1:00pm: Current VOD experiences : benchmark business models, obstacles & opportunities, licences & windows**

**Moderation** : Pierre-Alexandre Labelle - Under the Milky Way (France)  
Marijn Duijvestein - KEA European Affairs (Belgium)  
Efe Cakarel - MUBI (UK)  
Jonathon Perchal - Artificial Eye (UK)  
Ricardo Torres - Vertice Cine 360 (Spain)

**1pm-2:30: *Lunch Break at the Congress Center***

**2:30-4:30pm: The Digital Revolution: Business Models**

**Moderation : Michael Gubbins - Consultant & Analyst (UK)  
Régine Vial - Les Films du Losange (France)  
Peter Buckingham - UK Film Council (UK)  
John Dick - EACEA/Media Programme (Belgium)  
Eveline Ferwerda - Cinema Digitaal (Netherlands)  
Jean-Paul Commin - ADEF (France)  
Christine Eloy - Cineart (Belgium)  
Luis Froes - Valentim (Portugal)**

**4:45-6:45pm : Open discussion on various topics (questions box)**

**Moderation : Jean-Paul Commin - Consultant (France)**

**9pm: *Fado dinner at the Marquês Da Sé in Lisbon (bus pick up at 8pm at the Hotel)***

**November, Sunday 13th**

**9:30am-11:00am : Europa Distribution work session (open only to ED members)**

**Presentation of the 2010 actions and the 2011 projects  
CIDINET  
Elections in 2011**

***Afternoon : Departures***